

IBS, N.A. Group Provides Over \$275 Million in Financings to U.S. Businesses and Real Estate Investors



CORPORATE FINANCE FOR GROWTH & MATURE COMPANIES

IBS Investment Bank offers institutional investors a distinctive array of qualified investment opportunities through its origination arm Institutional Banking Services, N.A. CORP.

FORT LAUDERDALE, Fla., November 2015— Fort Lauderdale-based private equity firm IBS Investment Bank a division of Institutional Banking Services, N.A. CORP (IBS, N.A.) today announced it has provided over \$275 Million in new financings to American real estate investors and businesses through the third quarter of the 2015 fiscal year. So far this year the firm has cemented its position as a leading corporate lender by completing landmark investments within the healthcare and aviation sectors. Additionally, in cadence with its roots, IBS has committed over \$120MM in non-bankable small balance real estate loans since the beginning of the year.

IBS, N.A. has received an overwhelming demand from its European and Asian institutional investors to provide longer fixed, real estate backed returns. In response to the appeal, in September of this year the firm launched its CRE acquisitions and asset management division deemed IBS Real Estate Investment Co. (IBS REICO). IBS REICO is set to purchase value-add and core commercial real estate assets throughout the continental US. The group expects to have securitized its first \$150MM investment round by early 2016. In contrast to preceding IBS institutionally backed funds, the IBS REICOS IBS Fixed Income Real Estate Fund IV is expected to be supported primarily by accredited individuals interested in leveraging the group's Self Directed IRA platform as reported by IBS, N.A. CIO Jason Jackson.

About IBS, N.A. CORP

Institutional Banking Services North America (IBS, N.A.) is a privately held institutional banking firm dedicated to providing investment advisory, corporate and real estate finance, treasury management and human capital services to its institutional clients. IBS, N.A. also serves as a corporate holding company that manages the group's interest over its 14 subsidiaries and affiliates. IBS, N.A. affiliate/subsidiary business model allows the group to comply with affiliated business agreement laws while providing a tangible value to its clients. IBS, N.A. has been vetted by some of the largest companies and agencies in the country and currently operates in some of the most regulated industries. In addition to numerous internal divisions to company strategically deploys 7 ancillary sectors:

- **IBS Insurance Associates:** A licensed Florida insurance agency division which provides property and casualty, general liability, builders' risk and other forms of commercial lines insurance;
- **IBS Realty Group:** A licensed Florida real estate brokerage division focused on commercial and luxury real estate transactions;
- **IBS Real Estate Investment Co. (IBS REICO):** Florida based real estate investment management firm backed by institutional investment management leader IBS Investment Bank. The firm focuses on acquiring core, value-add and opportunistic real estate assets.
- **IBS Investment Bank:** a faith-based private investment firm specializing in direct investments in US commercial real estate and small to middle market businesses with annual sales of \$1 million to \$300 million
- **Pillar Capital Advisors, LLC:** the corporate finance division of IBS Investment Bank which provides bank financing, restructuring, financial and business modeling, cash flow management, creditor negotiation, and mergers and acquisitions advisory services. Primarily focused on capital markets transactions the company serves as a lead arranger for IBS Investment Bank.

Institutional Banking Services, N.A. CORP ©2015

For more information, call 954-889-5827 or visit www.myinstitutionalbanking.com or www.ibsinvestmentbank.com or www.ibsreico.com