

IBS Investment Bank Engages Investors at Opus Connect Tampa at the Onset of COVID-19



CORPORATE & REAL ESTATE CAPITAL FOR HIGH GROWTH COMPANIES

IBS Investment Bank invests in a distinctive array of organically-sourced investment opportunities through its origination arm Institutional Banking Services, N.A. CORP.

FORT LAUDERDALE, Fla., March 2020— Fort Lauderdale-based private equity firm IBS Investment Bank, and its originations arm Institutional Banking Services, N.A. CORP (IBS, N.A.) today announced that its senior executives attended Opus Connect (Opus) Tampa meeting to meet with institutional investors seeking to deploy debt and equity capital to independent sponsors.



An invitation-only organization for senior private equity professionals, Opus members are leaders from world-class financial companies, each bringing their wealth of experience to promote best practices and synergistic transactional participation. Institutional investors at Opus met with IBS, N.A. team members, to discuss their role and investment strategies as funded sponsors in the manufacturing, alternative energy, aerospace, and distribution sectors. “With the event occurring on March 3, 2020, our meeting was at the onset of the COVID-19 pandemic. This meeting couldn’t have occurred at a better time. We left the meetings with an increased sense of purpose and stronger capital markets relationships to match,” IBS, N.A. Chief Investment Officer Jason Jackson told reporters.

About IBS, N.A. CORP

IBS Investment Bank, a division of Institutional Banking Services, North America CORP (IBS, N.A.) is a privately held institutional banking firm dedicated to providing investment management, advisory, corporate and real estate finance, asset acquisition and management, and human capital services to its institutional clients. For more information visit www.myinstitutionalbanking.com or www.ibsinvestmentbank.com or www.IBSREICO.com

About Opus Connect

Opus Connect (Opus) is an invitation-only, lower middle-market M&A focused professional organization with members in the field of private equity, banking, finance and other transactional professionals. To learn more about Opus Connect visit <https://opusconnect.com>